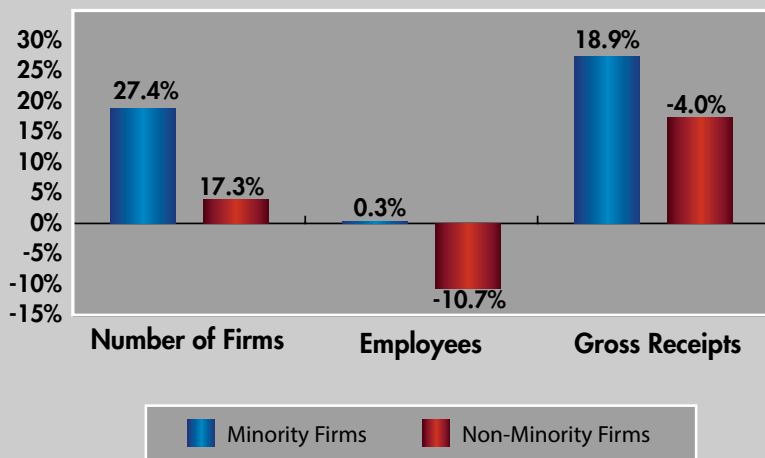


ECONOMIC IMPACT: \$66 BILLION IN ANNUAL ECONOMIC OUTPUT AND 342,000 WORKERS

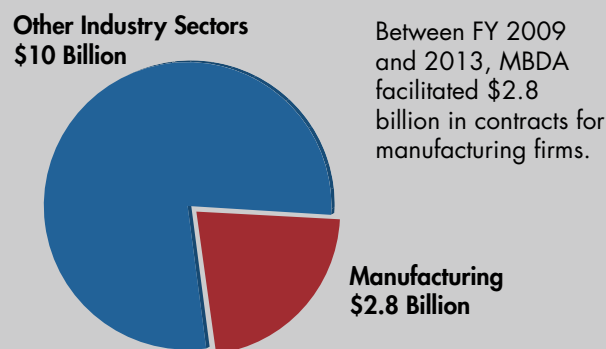
	Black or African American	American Indian & Alaska Native	Asian	Hispanic or Latino	Native Hawaiian & Other Pacific Islander	All Minority Firms	Non-Minority Firms
Number of firms	16,041	4,985	26,375	36,619	623	81,949	490,877
Combined gross receipts	\$6.8 billion	\$2.7 billion	\$33.7 billion	\$22.3 billion	\$294.6 million	\$65.7 billion	\$1.2 trillion
Average gross receipts	\$426,876	\$534,305	\$1,278,583	\$609,433	\$472,907	\$801,121	\$2,454,206
Number of firms with employees	1,854	1,011	11,856	10,547	99	24,813	232,168
Receipts of firms with employees	\$6.5 billion	\$2.6 billion	\$33.0 billion	\$21.2 billion	\$280.4 million	\$63.4 billion	\$1.2 trillion
Average receipts of firms with employees	\$3.5 million	\$2.5 million	\$2.8 million	\$2.0 million	\$2.8 million	\$2.6 million	\$5.1 million
Number of paid employees	28,399	13,947	166,307	135,019	1,714	342,183	5,586,760

Growth of U.S. Manufacturers (2002 - 2007)



Between 2002 and 2007, minority-owned manufacturing firms maintained employment levels, while employment at non-minority manufacturing firms declined by nearly 11%.

MBDA Helps U.S. Manufacturing Firms Obtain \$2.8 Billion in Contracts



Minority Business Development Agency
1401 Constitution Avenue, NW
Washington, DC 20230
202-482-2332

MINORITY-OWNED MANUFACTURERS BY SUBSECTOR (2007)

Subsector	Firms with Employees	Employer Receipts	Paid Employees	Average Employment
Computers & electronic	1,236	\$8.6 B	24,876	20
Food	3,665	\$8.5 B	50,137	14
Fabricated metal	3,474	\$8.5 B	49,712	14
Plastics & rubber	600	\$5.3 B	28,143	47
Chemical	731	\$4.3 B	13,366	18
Transportation & equipment	589	\$4.0 B	15,039	26
Miscellaneous	3,023	\$4.0 B	22,654	7
Apparel	3,163	\$3.9 B	41,761	13
Printing & related support	2,455	\$2.9 B	21,592	9
Machinery	944	\$2.7 B	12,999	14
Furniture & related products	1,488	\$1.9 B	14,992	10
Primary metal	283	\$1.4 B	5,945	21
Electrical equipment, appliance & components	289	\$1.4 B	6,296	22
Nonmetallic mineral products	492	\$1.3 B	7,835	16
Wood products	566	\$1.2 B	7,665	14
Other manufacturing *	1,858	\$3.6 B	19,169	10

QUICK FACTS

- ◇ There are almost 82,000 minority-owned manufacturing firms.
- ◇ Minority-owned manufacturers with employees are heavily concentrated in food, fabricated metal and apparel subsectors; but two subsectors that generate more average employees per firm are plastics & rubber and transportation & equipment.
- ◇ About 14% of all minority-owned manufacturing firms generate sales from exports.
- ◇ Minority-owned manufacturing firms are more likely to have global operations compared to non-minority manufacturing firms.
- ◇ Hispanic Americans own 45% of all minority-owned manufacturing firms and generate 34% of the \$65.7 billion earned by all minority-owned manufacturers.

* Other manufacturing includes paper, beverage and tobacco, textile product mills, petroleum and coal products, and leather and allied products.

STATE PERCENTAGE OF MINORITY-OWNED MANUFACTURING FIRMS (2007)

